

DILO Armaturen und Anlagen GmbH I Frundsbergstrasse 36 I D-87727 Babenhausen

To whom it may concern

DILO Armaturen und Anlagen GmbH

Frundsbergstrasse 36 D-87727 Babenhausen

Tel.: +49 (0) 83 33 3 02-0 Fax: +49 (0) 83 33 3 02-52 E-Mail: info@dilo-gmbh.com Web: www.dilo-gmbh.com

Babenhausen, 14.09.2016

Contact: Mr. Ulrich Ammer / Ext.: -280

Announcement Letter / New DILO Agent in Norway

Dear DILO Friends and Agents,

With this letter we would like to introduce our new DILO agent in Norway. We are happy to further extend our existing global network of DILO agents and hereby inform you that

Megger AS

Contact: Mr. Leif Bjørge Petersen Bjørnstadmyra 7, 1712 Grålum

Norway

Phone No.: +47 22 28 00 40, Mobile: +47 970 26 800

E-mail: pedersen@megger.no

Web: www.sebanor.no / www.megger.no

will act as DILO agent in Norway as from 1st October 2016. Mr. Leif Bjørge Petersen will give supportive advice on our product range and render on-site customer service. Megger has been the market leader in cable fault location and HV cable testing for many years and DILO's product line will fit perfectly and strengthen Megger's position in the energy sector. Of course, the well-known contact persons at DILO will also be at your disposal at any time.

We sincerely hope that the appointment of a DILO agent in your country underlines our strategy of always being close to the customer and we are looking forward to a mutually successful business relation with Megger.

Kind regards,



Mr. Ulrich Ammer Sales Director (DILO)



Mr. Leif Bjørge Petersen Managing Director (Megger AS)